

Coala Life acquires Vitrics Management for an adjusted purchase price of USD 3.5 million

Coala Life has today completed the acquisition of Vitrics Management Group Inc for a purchase price of USD 3.5 million on a cash and debt-free basis. Vitrics is a fast-growing service company within Remote Patient Monitoring (RPM). The acquisition is in line with Coala Life's strategy, with clear sales and operational synergies.

On June 9 this year, Coala Life announced an agreement to acquire 100 percent of the shares in Vitrics Management Group Inc ("Vitrics") for a consideration of USD 4.5 million on a cash and debt-free basis. The due diligence process and the acquisition were estimated to be completed no later than July 31, 2022. On July 29, August 14, 2022, was announced as the new estimated latest completion date for the due diligence process and the deal.

After finalized due diligence, Vitrics income statement has been adjusted and the purchase price renegotiated, and at the closing of the deal today, August 15, 2022, Coala Life has acquired Vitrics with its own cash for a total cash settlement of USD 3.5 million.

In the first 12 months, Vitrics is expected to contribute to Coala Life with a turnover of 1.5-1.8 million USD and a positive result. Vitrics currently has 8 active clinics, and the company has clear sales and operational synergies with Coala Life.

Vitrics was founded in 2021 by physicians and entrepreneurs in Houston, Texas, to offer healthcare providers various services within RPM. Vitrics turnkey RPM solutions include various types of monitoring services and platform solutions for monitoring chronically ill patients at home, on behalf of US healthcare providers.

"I am happy that we reached the finish line with this important acquisition. With Vitrics, we strengthen our offer in remote monitoring of patients with chronic diseases. The acquisition enables faster organic growth going forward. We can more quickly create critical mass and credibility in the US with accelerating growth in both the acquired and existing operations", says Dan Pitulia, CEO of Coala-Life Group AB.

"We are proud to join forces with Coala Life and have the opportunity to accelerate the rollout of our services in the fast-growing, national RPM market. Coala has developed a unique solution for heart patients that we can now complement our offer with", says Dr. Gary Spangler, co-founder of Vitrics Management Group.

About us

Coala Life is a medical device company founded in Sweden focusing on cloud-based cardiac and pulmonary diagnostics. The company has developed and launched the Coala Heart Monitor - a multi-award winning, FDA-cleared and CE-approved product platform enabling long-term remote monitoring, analysis and algorithm-based diagnostics of heart and auscultation of lungs, remote in real-time. The Coala Heart Monitor is mainly marketed to healthcare providers as an Rx solution for use in patient's everyday life and home environment. The company's solutions are based on over 10 years of R&D, and are protected by more than 30 patents. The head office is based in Uppsala, Sweden and since 2019, the US office is based in Irvine, California. More than 10,000 patients have used, been diagnosed or are under long-term monitoring with the Coala Heart Monitor. In the Coala Care Portal, there are currently more than 1,700 doctors and nurses connected to more than 500 care providers. The company is listed on Nasdaq First North Growth Market. For more information see www.coalalife.com

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This information is information that Coala Life is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out above, at 2022-08-15 18:00 CEST.

Attachments

Coala Life acquires Vitrics Management for an adjusted purchase price of USD 3.5 million