## Interim report September 1, 2010 - November 30, 2010

First quarter, September 1, 2010 - November 30, 2010

- Net sales totaled SEK 787 M (743), up 5.9 percent. The negative impact from the divested operations at Steen \& Ström department store is -3.4 percent. Sales in comparable proprietary stores increased 6.3 percent.
- The operating result has improved with SEK 13 M to SEK 47 M (33) which includes cost for the closedown of the operations at Illum Kids in january 2011 with SEK 3 M.
- The profit before tax amounted to SEK 41 M (34). The measurement of forward contracts at fair value had a positive impact of SEK 2 M (last year +6 ) on net financials.
- Profit after tax amounted to SEK 34 M (25), corresponding to a profit per share of SEK 0.20 (0.17).
- Cash flow from operating activities amounted to SEK -35 M (-15).


## Events after the end of the period

- The Board of Directors of RNB RETAIL AND BRANDS have appointed Magnus Håkansson as the new President and Chief Executive Officer of the company


## Operations

## RNB Group

RNB RETAIL AND BRANDS owns, operates and develops fashion, clothing, accessories, jewelry and cosmetics stores that focus on providing excellent service and a world-class shopping experience. Sales are mainly conducted in Scandinavia through the three store concepts Brothers \& Sisters, JC and Polarn O. Pyret, as well as through shops in the department stores NK in Stockholm and Gothenburg, and Illum in Copenhagen. RNB RETAIL AND BRANDS has operation in 11 countries. RNB has a total of 405 stores, of which 181 are operated by franchisees.

Group trend

|  | Q1 |  | 12 Months |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 2010/11 |  | 2009/10 | Last 12 <br> months |
| Net turnover, Sek M | 787 | 743 | 3098 | 3054 |
| Gross margin, per cent | 52.6 | 52.0 | 48.6 | 48.4 |
| Operating income, Sek M | 47 | 33 | 61 | 48 |
| Profit before tax, Sek M | 41 | 34 | 28 | 22 |
| Profit after tax, Sek M | 34 | 25 | 37 | 29 |
| Operating profit margin, per cent | 5.9 | 4.5 | 2.0 | 1.6 |
| Earnings per share, Sek | 0.20 | 0.17 | 0.20 | 0.18 |
| Cash flow from current operation, Sek M | -35 | -15 | 100 | 120 |
| Stores | 405 | 432 |  | 402 |

## Divestment of operations at Illum in Copenhagen

Discontinuation of operations at Illum continues. RNB has entered into an agreement in September concerning the divestment of its operations at the Kids department as of January 2011. The profit for the first quarter have been affected with costs for the close-down of SEK 3 M. Operations will continue at the remaining department - Illum Cosmetics - until it can be discontinued.

## New President and CEO of the company

The Board of Directors of RNB RETAIL AND BRANDS has appointed Magnus Håkansson, today the chairman of the company, as the new President and Chief Executive Officer of the company. He will assume his new position as soon as possible after his period of notice at Expert Sweden has expired. In connection with taking office as President and CEO of RNB, he will step down as Chairman of the RNB Board.


## Revenues and earnings

## First quarter September 2010 - November 2010

RNB's net sales during the first quarter totaled SEK 787 M (743), a increase with 5.9 percent. The negative impact from the divested operations at Steen \& Ström department store in Oslo is -3.4 percent and currency effects on translation of foreign subsidiaries had a negative impact during the quarter with 1,6 percent. Sales in comparable proprietary stores increased 6.3 percent.

The gross margin in the first quarter was 52.6 percent (52.0).
Operating profit, compared with the same period last year, totaled SEK $47 \mathrm{M}(33)$ and the profit before tax totaled 41 SEK (34).

The measurement of forward contracts at fair value had a positive impact on net financial items of SEK 2 M . Last year net financials included a positive impact of SEK 6 M .

Profit after tax totaled 34 (25).
Our operation at the lllum department store, which is currently being discontinued, reported a loss of SEK $4 \mathrm{M}(-3)$, of which SEK -3 M was attributable to the upcoming closure of the operations at the Kids department.



## Business areas

RNB reports turnover and result for four business areas; Polarn O. Pyret, Department Stores, JC and Brothers \& Sisters.

|  | Polarn O. Pyret |  | Varuhus |  | JC |  | Brothers \& Sisters |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Q1 10/11 | Q1 09/10 | Q1 10/11 | Q1 09/10 | Q1 10/11 | Q1 09/10 | Q1 10/11 | Q1 09/10 |
| Net turnover, Sek M | 143 | 120 | 270 | 281 | 224 | 207 | 152 | 135 |
| Operating profit, Sek M | 32 | 23 | 20 | 12 | -3 | -8 | 8 | 14 |
| Stores | 113 | 110 | 52 | 70 | 157 | 170 | 83 | 82 |
| Of which franchise | 66 | 65 | - | - | 74 | 84 | 41 | 42 |

Net sales September 10 - November 10, SEK M


Polarn O. Pyret business area
First quarter, September 1, 2010 - November 30, 2010
Net sales in the third quarter amounted to SEK 143 M (120). Sales in comparable proprietary stores increased 9.4 percent.

Brand sales (total sales to consumers, excluding VAT in all markets and distribution channels) amounted to SEK 623 M (580), measured over a rolling 12-month period.

Operating profit totaled SEK 32 M (23), corresponding to an operating margin of 22.5 percent (18.9). The increase in profits is a consequence of the higher sales volume

The number of proprietary stores at the end of the period was 47 (45). In addition, there were 66 (65) franchise stores, including 14 (14) in Sweden and 52 (51) abroad.


Polarn O. Pyret

Polarn O. Pyret is a brand focused on baby and children's wear and comprises 113 stores, of which 66 is franchise stores. Today, Polarn O. Pyret is located in 11 countries.


## Department Stores business area

First quarter, September 1, 2010 - November 30, 2010
Net sales in the Department Stores business area amounted to SEK 270 M (281), down 3.9 percent. The divested operations at Steen \& Ström department store in Oslo have had a negative impact with 9.1 percent. Sales in comparable proprietary stores increased 5.6 percent.

Operating profit totaled SEK 20 M (12). The increase in profits is due to a combination of higher sales and the discontinuation of loss-making operations.

Discontinuation of operations at Illum continues. RNB has entered into an agreement in September concerning the divestment of its operations at the Kids department as of January 2011. Operations will continue at the remaining department - Illum Cosmetics - until it can be discontinued. The lllum operations reported an operating loss in the quarter with SEK $4 \mathrm{M}(-3)$ of which SEK -3 M was attributable to the upcoming closure of the operations at the Kids department.

## JC business area

First quarter, September 1, 2010 - November 30, 2010
Net sales for JC amounted to SEK 224 M (207), up 8.1 percent. Sales in comparable proprietary stores increased 3.4 percent.

Brand sales (total sales to consumers excluding VAT in all markets and in all distribution channels) measured on a rolling 12-month basis amounted to SEK 1135 M (1316).

JC's operating result improved SEK 5 M , due to increase in margins, and a loss of SEK $3 \mathrm{M}(-8)$ was reported for the quarter.

Divestments and closure of unprofitable JC units are in progress primarily in Norway.

The number of proprietary stores at the end of the quarter totaled 83 (86). In addition, there are 74 (84) franchise stores.

## Brothers \& Sisters business area

First quarter, September 1, 2010 - November 30, 2010
Net sales for Brothers \& Sisters totaled SEK 152 M (135), up 13.0 percent. Sales in comparable proprietary stores increased 9.2 percent.

Brand sales (total sales to consumers excluding VAT in all markets and in all distribution channels) measured on a rolling 12-month basis amounted to SEK 722 M (691).

Operating profit for Brothers \& Sisters totaled SEK 8 M (14). The decline in profit is mainly due to higher marketing costs which is estimated to improve future profits.

The number of proprietary stores at the end of the quarter was 42 (40). In addition, there are 41 (42) franchise stores.

Department Stores

The business area comprises operations at the department stores NK Stockholm, NK Gothenburg, Illum in Copenhagen and Kosta Outlet. The number of proprietary stores at the end of the period, after the sale of the Steen \& Ström operations, was 52 (70) with a total retail area of 18782 square meters (21 584).


## JC

The business area has a total of 157 stores, of which 74 are operated by franchisees


Brothers \& Sisters
The business area has a total of 83 stores, of which 41 are operated by franchisees.


## Financial position and liquidity

The Group had total assets of SEK 2526 M compared with SEK 2518 M at the end of the preceding fiscal year. Shareholders' equity amounted to SEK 1438 M (1405), resulting in an equity/assets ratio of 56.9 percent (55.8).

At November 30, 2010, inventories totaled SEK 583 M compared with SEK 568 M a year earlier.

Cash flow from operating activities in the first quarter was SEK -35 M (-15). Cash flow after investments was SEK -48 M (-12).

Net debt amounted to SEK 472 M compared with SEK 535 M a year earlier and SEK 429 M on August 31, 2010.

Consolidated cash and cash equivalents at the close of the interimreport period, including unutilized overdraft facilities, amounted to SEK 191 M compared with SEK 240 M at the end of the preceding fiscal year.

The company fulfills the conditions in contained in the existing credit agreements, which is described in note 31 in the annual report for the fiscal year 2009/10.

## Investments and depreciation/amortization

Investments during the period totaled SEK 16 M (4).
Depreciation/amortization during the period amounted to SEK 20 M (23).

## Personnel

The average number of employees during the period was 1421
(1427).

## Tax paid

During the interim-report period, the Group has paid tax of SEK 3 M .

## Parent Company

Net sales in the Parent Company amounted to SEK 25 M (24). After net financial items a loss of SEK -15 M (-12) was reported. Investments during the period totaled SEK $1 \mathrm{M}(0)$.

## Outlook

In the opinion of the Board of Directors, the actions taken and those in progresses will create the conditions necessary for the Group to report continued increase in profits during the fiscal year.

## Accounting principles

This report was prepared in accordance with IAS 34 Interim Reporting and the Swedish Annual Accounts Act. The statement of comprehensive income was prepared in accordance with IAS 1 (R), which was first applied on September 1, 2009. The comparative year has been
recalculated. The interim report for the Parent Company was prepared in accordance with the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's recommendation RFR 2.2 Accounting for Legal Entities. The accounting policies applied correspond with those stated in the 2009/2010 Annual Report. This report has not been examined by the company's auditors.

## Press and analyst meeting

With reference to the interim report on the first quarter of 2010/2011, RNB will be holding a press and analyst conference. The conference will be held at the company's premises at Regeringsgatan 29 today, January 19, 2011 at 9:30 a.m.

## Annual General Meeting

The Annual General Meeting for the 2010/2011 fiscal year will be held on Thursday, January 20, 2011 at 5:00 p.m. The Annual General Meeting will be held at the company's premises at Regeringsgatan 29 in Stockholm.

## Risks and uncertainties

RNB is exposed to a number of risks that are in full or in part beyond the company's control but which could affect its earnings.

## Financial risks

- Currency exposure comprising purchases of goods and sales in international markets.
- Interest-rate exposure associated with the Group's net debt.
- Financial covenants to lenders.


## Strategic and operational risks

- In common with all retailers, the demand for RNB's products is affected by fluctuations in the general state of the economy.
- Competition from other players active in the same segment as RNB.
- Identification of constantly shifting fashion trends and consumer preferences.

In other respects, refer to the detailed description of the Group's management of financial risks in the 2009/2010 Annual Report.

## Future publication dates

Annual General Meeting
Q2 Interim Report for 2010/2011
Q3 Interim Report for 2010/2011
Year - End Report for 2010/2011

20 January, 2011
6 April, 2011
30 June, 2011
27 October, 2011

The Board of Directors and the President declare that the interim report provides an accurate view of the development of the Group's operations, position and earnings and also describes significant risks and uncertainties facing the Group and the subsidiaries including in the Group.

Stockholm, January 19, 2011
RNB RETAIL AND BRANDS AB (publ)

Board of Directors,
RNB RETAIL AND BRANDS

Magnus Håkansson Jan Carlzon Lilian Fossum Biner
Chairman of the Board

Torsten Jansson
Laszlo Kriss
Nils Vinberg

John Wallmark
Mikael Solberg
President and CEO

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This is the type of information that must be published by RNB RETAIL AND BRANDS AB (publ) in accordance with the Swedish Securities Market Act and/or the Financial Instruments Trading Act. The information was submitted for publishing on January 19, 2011, at 7:00 a.m.

## CONSOLIDATED INCOME STATEMENT

| MSEK | 3 months Sep 2010Nov 2010 | 3 months Sep 2009Nov 2009 | 12 months Sep 2009Aug 2010 |
| :---: | :---: | :---: | :---: |
| Net turnover | 787,2 | 743,2 | 3 054,5 |
| Goods for resale | -373,1 | -356,9 | -1 575,6 |
| Gross profit | 414,1 | 386,3 | 1478,9 |
| Other operating incomes | 6,3 | 12,1 | 17,8 |
| Other external costs | -195,1 | -178,4 | -726,8 |
| Personnel costs | -158,4 | -163,1 | -628,4 |
| Depreciation of tangible and intangible fixed assets | -20,2 | -23,4 | -91,6 |
| Impairment of goodwill | - |  |  |
| Capital loss on the sale of subsidiaries | - | - | -2,0 |
| Operating income | 46,7 | 33,5 | 48,0 |
| Financial incomes | 3,1 | 7,7 | 17,6 |
| Financial costs | -9,1 | -7,1 | -44,0 |
| Net financial | -6,0 | 0,6 | -26,3 |
| Income after financial items | 40,7 | 34,1 | 21,7 |
| Tax for the period | -7,1 | -8,9 | 7,2 |
| Profit/loss for period | 33,6 | 25,2 | 28,9 |
| Other overall results |  |  |  |
| Translation difference | -0,5 | -1,8 | -1,7 |
| Total Income for the period | 33,1 | 23,4 | 27,2 |
| Net profit of the year attributable to: |  |  |  |
| Parent Company's shareholders | 33,1 | 23,4 | 27,2 |
| Minority owners | - | - | - |
| Earnings per share before and after dilution (SEK) | 0,20 | 0,17 | 0,18 |
| Average number of shares, 000 's | 165425 | 147882 | 161052 |

CONSOLIDATED BALANCE SHEET

| MSEK | 30-Nov-2010 | $\mathbf{3 0 - N o v - 2 0 0 9}$ | 31-Aug-2010 |
| :--- | ---: | ---: | ---: |
| Assets |  |  |  |
| Goodwill | 876,0 | 876,0 | 876,0 |
| Brands | 500,0 | 500,0 | 500,0 |
| Other intangible fixed assets | 81,1 | 81,3 | 82,3 |
| Tangible fixed assets | 137,6 | 184,2 | 139,9 |
| Long-term recivibals | 5,0 | - | 7,6 |
| Deferred tax assets | - | - | - |
| Inventories | 583,4 | 568,4 | 563,2 |
| Other current assets | 343,1 | 342,6 | 348,8 |
| Total assets | $\mathbf{2 5 2 6 , 2}$ | $\mathbf{2 5 5 2 , 5}$ | $\mathbf{2 5 1 7 , 9}$ |
| Shareholders'equity and liabilities |  |  |  |
| Shareholders'equity attributable to Parent Company's shareholder | $\mathbf{1 4 3 7 , 6}$ | $\mathbf{1 3 9 7 , 7}$ | $\mathbf{1 4 0 4 , 5}$ |
| Shareholders'equity attributable to minority owners | - | - | $\mathbf{-}$ |
| Long-term liabilities | 571,7 | 594,4 | 571,1 |
| Short-term liabilities | 516,9 | 560,4 | 542,2 |
| Total shareholders' equity and liabilities | $\mathbf{2 5 2 6 , 2}$ | $\mathbf{2 5 5 2 , 5}$ | $\mathbf{2 5 1 7 , 9}$ |

## CASH-FLOW STATEMENT

| MSEK | Sep 2010- <br> Nov 2010 | Sep 2009- <br> Nov 2009 | Sep 2009- <br> Aug 2010 |
| :---: | :---: | :---: | :---: |
| Operating activities |  |  |  |
| Operating profit/loss | 46,7 | 33,5 | 48,0 |
| Adjustment for non-cash items | 15,8 | 11,7 | 68,4 |
| Interest received | 3,1 | 7,7 | 17,6 |
| Interest paid | -8,9 | -7,1 | -41,0 |
| Other | -3,3 | -0,9 | 2,4 |
| Changes in working capital | 53,4 | 44,9 | 95,4 |
| Cash flow from change in working capital |  |  |  |
| Inventories | -19,9 | 22,2 | 6,7 |
| Change in current receivables and liabilities | -68,0 | -82,2 | 17,5 |
| Chang in working capital | -87,9 | -60,0 | 24,2 |
| Cash flow from operating activities | -34,5 | -15,1 | 119,6 |
| Cash flow from investing activities | -13,6 | 3,4 | -46,7 |
| Cash flow after investments | -48,1 | -11,7 | 72,9 |
| Financing activities |  |  |  |
| Change in liabilities to credit institutions | 0,0 | -71,2 | -535,7 |
| Borrowings | 0,0 | - | 400,0 |
| New issue | - | 303,0 | 302,8 |
| Change in overdraft facility | 49,5 | -197,2 | -200,1 |
| Other | -1,2 | -1,1 | -5,6 |
| Cash flow from financing activities | 48,3 | 33,5 | -38,7 |
| Cash flow during the period | 0,2 | 21,8 | 34,2 |

## CHANGES IN SHAREHOLDERS' EQUITY

| MSEK | Sep 2010- <br> Nov 2010 | Sep 2009- <br> Nov 2009 | Sep 2009- <br> Aug 2010 |
| :--- | ---: | ---: | ---: |
| Opening balance | 1404,5 | 1071,3 | 1071,3 |
| Profit/loss for period | 33,6 | 25,2 | 28,9 |
| Other overall results | $-0,5$ | $-1,8$ | $-1,7$ |
| Shareholders'equity attributable to minority owners | - | - | - |
| New issue | 0,0 | 303,0 | 306,0 |
| Balance at end of period | $\mathbf{1 4 3 7 , 6}$ | $\mathbf{1 3 9 7 , 7}$ | $\mathbf{1 4 0 4 , 5}$ |


| KEY FIGURES |  | 3 months Sep 2010Nov 2010 | 3 months <br> Sep 2009- <br> Nov 2009 | 12 months <br> Sep 2009- <br> Aug 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Gross margin | \% | 52,6 | 52,0 | 48,4 |
| Operating margin | \% | 5,9 | 4,5 | 1,6 |
| Profit margin | \% | 4,3 | 3,4 | 0,9 |
| Solidity | \% | 56,9 | 54,8 | 55,8 |
| Interest coverage ratio | mult | 5,5 | 5,8 | 1,5 |
| Net debt | Mkr | 472,2 | 535,3 | 428,6 |
| Net debt/equity ratio | \% | 32,8 | 38,3 | 30,5 |
| Average number of employees, full time |  | 1421 | 1427 | 1423 |
| Average number of shares, 000's |  | 165425 | 147882 | 161052 |
| Number of shares at end of period, 000's |  | 165425 | 165425 | 165425 |
| Earnings per share before and after dilution (SEK) | Kr | 0,20 | 0,17 | 0,18 |
| Shareholders'equity per share at end of period | Kr | 8,69 | 8,45 | 8,49 |

## NET TURNOVER AND OPERATING RESULT PER BUSINESS AREA

| Net turnover, MSEK | 3 months Sep 2010Nov 2010 | 3 months Sep 2009Nov 2009 | 12 months Sep 2009Aug 2010 |
| :---: | :---: | :---: | :---: |
| Polarn O. Pyret | 142,7 | 120,4 | 0 |
| Department Stores | 269,8 | 280,7 | 0,0 |
| Brothers \& Sisters | 152,2 | 134,7 | 592,3 |
| JC | 224,2 | 207,4 | 920,2 |
| Other | -1,7 | - | 0,0 |
| Total | 787,2 | 743,2 | 1512,5 |
| Operating result, MSEK |  |  |  |
| Polarn O. Pyret | 32,1 | 22,8 | 71,4 |
| Department Stores | 20,2 | 11,9 | 40,3 |
| Brothers \& Sisters | 7,9 | 14,4 | 34,0 |
| JC | -2,9 | -8,2 | -51,6 |
| Other | -10,6 | -7,4 | -46,1 |
| Total | 46,7 | 33,5 | 48,0 |

INCOME STATEMENT PER QUARTER, GROUP

| MSEK | $\begin{array}{r} 2010 \\ \text { Sep-Nov } \end{array}$ | $\begin{array}{r} 2010 \\ \text { Jun-Aug } \end{array}$ | $\begin{array}{r} 2010 \\ \text { Mar-May } \end{array}$ | $\begin{array}{r} \text { 2009/2010 } \\ \text { Dec-Feb } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Sep-Nov } \end{array}$ | $\begin{array}{r} 2009 \\ \text { Jun-Aug } \\ \hline \end{array}$ | $\begin{array}{r} 2009 \\ \text { Mar-May } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net turnover | 787,2 | 758,7 | 730,6 | 822,0 | 743,2 | 813,4 | 695,9 |
| Goods for resale | -373,1 | -406,4 | -372,6 | -439,6 | -356,9 | -488,7 | -382,9 |
| Gross profit | 414,1 | 352,3 | 358,0 | 382,4 | 386,3 | 324,7 | 313,0 |
| Gross margin | 52,6\% | 46,4\% | 49,0\% | 46,5\% | 52,0\% | 39,9\% | 45,0\% |
| Other operating incomes | 6,3 | -5,8 | 7,2 | 4,3 | 12,1 | 0,6 | 0,9 |
| Other external costs | -195,1 | -177,6 | -181,2 | -189,6 | -178,4 | -200,8 | -175,7 |
| Personnel costs | -158,4 | -139,0 | -155,0 | -171,3 | -163,1 | -144,8 | -152,2 |
| Depreciation of tangible and intangible fixed assets | -20,2 | -22,3 | -22,8 | -23,0 | -23,4 | -30,9 | -22,1 |
| Impairment of goodwill | - |  | - | - | - |  |  |
| Restructuring costs | - | - | - | - | - | - | - |
| Capital loss on the sale of subsidiaries | 0,0 | 0,0 | -2,0 | 0,0 | 0,0 | 0,0 | 0,0 |
| Operating income | 46,7 | 7,6 | 4,2 | 2,8 | 33,5 | -51,2 | -36,1 |
| Finacial incomes | 3,1 | -4,7 | 9,2 | 5,4 | 7,7 | 2,8 | 0,3 |
| Financial costs | -9,1 | -13,3 | -11,4 | -12,2 | -7,1 | -9,5 | -19,1 |
| Income after financial items | 40,7 | -10,4 | 2,0 | -4,0 | 34,1 | -57,9 | -54,9 |
| Tax | -7,1 | 3,6 | 11,9 | 0,6 | -8,9 | 14,9 | -9,3 |
| Profit/loss for period | 33,6 | -6,8 | 13,9 | -3,4 | 25,2 | -43,0 | -64,2 |
| Other overall results |  |  |  |  |  |  |  |
| Translation difference | -0,5 | -2,6 | 0,3 | 2,4 | -1,8 | -6,7 | -9,6 |
| Total Income for the period | 33,1 | -9,4 | 14,2 | -1,0 | 23,4 | -49,7 | -73,8 |

INCOME STATEMENT PARENT COMPANY

| Mkr | 3 months <br> Sep 2010- <br> Nov 2010 | 3 months Sep 2009Nov 2009 | 12 months <br> Sep 2009- <br> Aug 2010 |
| :---: | :---: | :---: | :---: |
| Net turnover | 25,4 | 23,7 | 98,9 |
| Other operating incomes | 3,4 | 0,1 | 4,9 |
|  | 28,8 | 23,8 | 103,8 |
| Other external costs | -25,1 | -17,0 | -96,9 |
| Personnel costs | -9,9 | -9,6 | -32,6 |
| Depreciation of tangible and intangible fixed assets | -4,4 | -4,9 | -19,7 |
| Operating income | -10,6 | -7,7 | -45,4 |
| Results from articipation in Group companies | - | - | -13,0 |
| Financial incomes | - | - | 3,5 |
| Financial costs | -3,9 | -4,2 | -24,2 |
| Income after financial items | -14,5 | -11,9 | -79,1 |
| Allocaction to tax allocaction reserve | - | - | 0,5 |
| Tax | - | - | 17,2 |
| Profit/loss for period | -14,5 | -11,9 | -61,4 |

## BALANCE SHEET PARENT COMPANY

| Mkr | $\mathbf{3 0 - N o v - 2 0 1 0}$ | $\mathbf{3 0 - N o v - 2 0 0 9}$ | $\mathbf{3 1 - A u g - 2 0 1 0}$ |
| :--- | ---: | ---: | ---: |
| Assets |  |  |  |
| Intangible fixed assets | 41,8 | 34,8 | 43,6 |
| Tangible fixed assets | 13,1 | 22,6 | 14,6 |
| Financial fixed assets | 1517,3 | 1586,5 | 1517,2 |
| Deferred tax assets | 23,6 | 28,6 | 23,6 |
| Other current assets | 222,8 | 280,9 | 275,9 |
| Total assets | $\mathbf{1 8 1 8 , 6}$ | $\mathbf{1 9 5 3 , 4}$ | $\mathbf{1 8 7 4 , 9}$ |
| Shareholders'equity and liabilities |  |  |  |
| Shareholders'equity | 1376,8 | 1366,7 | 1391,3 |
| Untaxed reserves | 12,5 | 13,1 | 12,5 |
| Long-term liabilities | 400,0 | 394,2 | 400,0 |
| Short-term liabilities | 29,3 | 179,4 | 71,1 |
| Total shareholders' equity and liabilities | $\mathbf{1 8 1 8 , 6}$ | $\mathbf{1 9 5 3 , 4}$ | $\mathbf{1 8 7 4 , 9}$ |

## NUMBER OF STORES AT END OF PERIOD

|  | 30-Nov-10 | 31-Aug-10 | 31-May-10 | 28-Feb-10 | 30-Nov-09 | 31-Aug-09 | 31-May-09 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Own stores Sweden* | 170 | 166 | 166 | 166 | 167 | 167 | 161 |
| Own stores Norway | 27 | 26 | 29 | 46 | 47 | 48 | 49 |
| Own stores Finland | 25 | 24 | 24 | 25 | 25 | 26 | 27 |
| Own stores Denmark | 2 | 2 | 2 | 2 | 2 | 2 | 4 |
| Franchise stores Sweden | 126 | 129 | 133 | 132 | 133 | 135 | 140 |
| Franchise stores outside Sweden | 55 | 55 | 54 | 54 | 58 | 57 | 55 |
| Total | $\mathbf{4 0 5}$ | $\mathbf{4 0 2}$ | $\mathbf{4 0 8}$ | $\mathbf{4 2 5}$ | $\mathbf{4 3 2}$ | $\mathbf{4 3 5}$ | $\mathbf{4 3 6}$ |

*As of fiscal year 2009/2010, Brothers \& Sisters stores that are located adjacent to one another are reported as due stores rather than two separate units, as they were in the past.

## NUMBER OF STORES

| Polarn O. Pyret | 30-Nov-2010 |  | 30-Nov-2009 |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Own | Franchise | Total | Own | Franchise |  |
| Sweden | 47 | 14 | 61 | 45 | 14 | 59 |
| Norway | 0 | 20 | 20 | 0 | 19 | 19 |
| Finland | 0 | 10 | 10 | 0 | 9 | 9 |
| United Kingdom | 0 | 11 | 11 | 0 | 12 | 12 |
| Scotland | 0 | 2 | 2 | 0 | 2 | 2 |
| Ireland | 0 | 2 | 2 | 0 | 2 | 2 |
| Iceland | 0 | 2 | 2 | 0 | 2 | 2 |
| Russia | 0 | 0 | 0 | 0 | 2 | 2 |
| Estonia | 0 | 2 | 2 | 0 | 2 | 2 |
| Latvia | 0 | 1 | 1 | 0 | 0 | 0 |
| USA (e-commerce) | 0 | 2 | 2 | 0 | 1 | 1 |
| Denmark (through Departments Stores) | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 47 | 66 | 113 | 45 | 65 | 110 |


| Department Stores | Own |  | Own |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of stores | 52 |  |  | 70 |  |  |
| Total retail space, m2 | 18782 |  | 21584 |  |  |  |
|  |  |  |  |  |  |  |
| JC | Own | Franchise | Total | Own | Franchise | Total |
| JC, Sweden | 38 | 71 | 109 | 38 | 77 | 115 |
| JC, Norway | 27 | 3 | 30 | 31 | 7 | 38 |
| JC, Finland | 18 | 0 | 18 | 17 | 0 | 17 |
| Total | $\mathbf{8 3}$ | $\mathbf{7 4}$ | $\mathbf{1 5 7}$ | $\mathbf{8 6}$ | $\mathbf{8 4}$ | $\mathbf{1 7 0}$ |
|  |  |  |  |  |  |  |
| Brothers \& Sisters | Own | Franchise | Total | Own | Franchise | Total |
| Brothers, Sweden (single) | 5 | 15 | 20 | 4 | 16 | 20 |
| Brothers, Finland (single) | 7 | 0 | 7 | 4 | 0 | 4 |
| Sisters, Sweden (single) | 1 | 0 | 1 | 1 | 0 | 1 |
| Sisters, Finland (single) | 0 | 0 | 0 | 0 | 0 | 0 |
| Bro\&Sis, Sweden (duo) | 29 | 26 | 55 | 27 | 26 | 53 |
| Bro\&Sis, Finland (duo) | 0 | 0 | 0 | 4 | 0 | 4 |
| Total | $\mathbf{4 2}$ | $\mathbf{4 1}$ | $\mathbf{8 3}$ | $\mathbf{4 0}$ | $\mathbf{4 2}$ | $\mathbf{8 2}$ |

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